

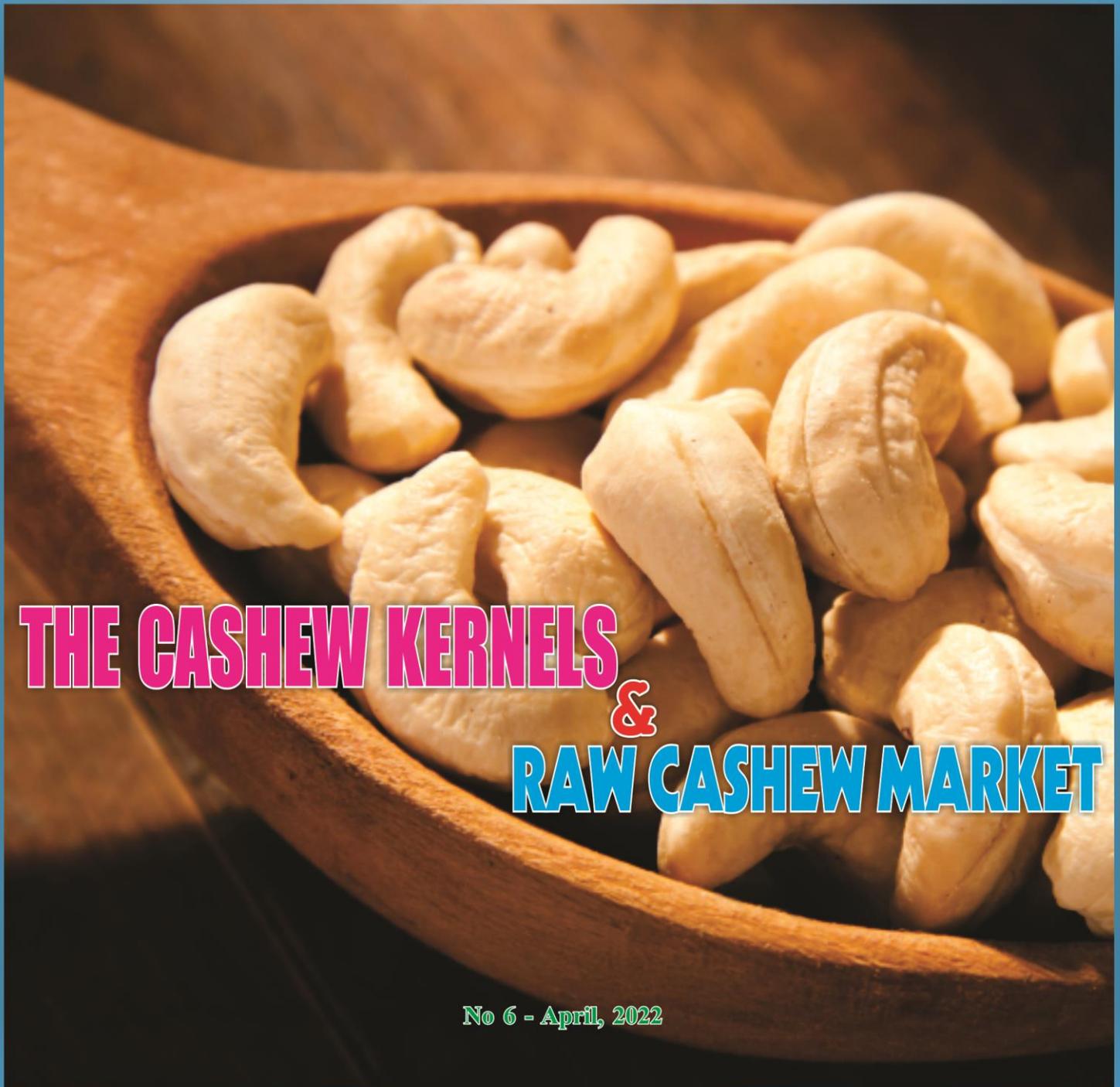


Thông tin định kỳ

HẠT ĐIỀU

PERIODIC INFORMATION ABOUT CASHEW INDUSTRY

LƯU HÀNH NỘI BỘ/INTERNAL CIRCULATION HIỆP HỘI ĐIỀU VIỆT NAM/VINACAS*



THE CASHEW KERNELS & RAW CASHEW MARKET

No 6 - April, 2022



Since 1990

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RECOGNITION, EVALUATION OF CASHEW MARKET

OF VINACAS INFORMATION COUNCIL

1 - RAW CASHEW MARKET

Raw cashews are being transacted at the following prices (C&F HCM):

Origin	Outturn (Lb)	Nut count	Price (USD/mt)
IVC	46	200	1290 - 1310
Ghana	48	200	1365 - 1375
Guinea Bissau	51	220	1380 - 1410

2 - CASHEW KERNEL MARKET

Transaction prices are recorded as follows (FOB HCM):

Types of processors	W180 (USD/Lb)	W210 (USD/Lb)	W240 (USD/Lb)	W320 (USD/Lb)	W450 (USD/Lb)	WS (USD/Lb)	LP (USD/Lb)
BRC & Smeta	3.70 - 3.80	3.45 - 3.50	3.10 - 3.20	2.90 - 3.00	2.70 - 2.75	2.30 - 2.35	1.90 - 2.00
BRC	3.65-3.70	3.40 - 3.45	2.95 - 3.00	2.80 - 2.85	2.60 - 2.65	2.25 - 2.30	1.85 - 1.90
HACCP	3.55 -3.60	3.35 - 3.40	2.90 - 2.95	2.75 - 2.80	2.55 - 2.60	2.20 - 2.25	1.80 - 1.85

The prices of factories with BRC and SMETA certification are sold to high-end markets such as Japan, China, Arab world, etc.



3 - EVALUATION, RECOMMENDATIONS

a. Raw cashew market

The cashew crop in Vietnam and Cambodia is expected to complete around the end of April. Due to heavy rain, the quality is not good. Outturns drop sharply: Currently, outturns are only 44-45 lbs.

The offer of raw cashew from Africa is not much, the price of raw cashew continues to increase. Small factories mainly buy goods from bonded warehouses. In recent days, a large amount of raw cashew from bonded warehouses has been sold.

b. Cashew kernel market

After Easter, the market seems quieter. However, the price of cashew kernels is still stable and tends to go up because the price of raw cashew nuts is still increasing in recent days.

Some buyers are requesting forward shipments, but the sellers are still unwilling to offer because they have not bought enough raw cashews for production. On the other hand, They see the price of raw cashew is still on the rise....

c. Recommendation

Recommendations for members and enterprises: Do not sign any contract to sell cashew kernels if there are no raw cashews available in stock or if the contract will not

bring profits because the price of cashew kernels is likely to increase in the coming months following the increase of raw cashews price.





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INFORMATION FROM THE FOREIGN PRESS



1. THE INTERNATIONAL RAW CASHEW MARKET

Ivory Coast

From the beginning of the 2022 crop to now, about 560,000 tons of raw cashews have been harvested. Of which, about 60,000 tons were sold to domestic processors. About 200,000 tons have been exported to Asian countries, the largest being Vietnam and India.

India

The new crop did not meet expectations. In some places, the crop comes late and flowering is slow. In the first two months of 2022, India imported 114,523 tons of raw cashew nuts with an average price of USD 1.483 per ton, mainly from Tanzania, Mozambique and Guinea Bissau.

Benin

According to some experts, due to the rain and slow arrival of the crop, the quality of Benin's raw cashews will not be good.

Guinea Conakry

Raw cashew quality in Kankan is not uniform: From 43 to 46 depending on the region and how it is stored. The crop is expected to be completed in May.

Boke's raw cashews are 50 to 52 lbs in quality, with a high moisture content: about 15%. amount nuts : from 180 to 195.

Senegal

The weather is very cold and windy, so it affects the flowering of cashew trees. The new crop is delayed by at least two weeks. Exports will begin in early May.

2. CASHEW KERNELS MARKET

Ivory Coast

Demand for broken kernels continues to be strong. Prices have increased significantly for all grades. Cashew kernel inventories of processors are low

In the first two months of 2022, India exported 9,040 tons of cashew kernels; With an average price of 7,869 USD/ton.

VINACAS office gathered from foreign newspapers





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Dear Members and Enterprises of the cashew industry,

From March 2021, following the direction of the leaders of the Vietnam Cashew Association, Periodic information "HẠT ĐIỀU" of VINACAS innovates the form and content to provide timely and accurately domestic and foreign market information and recommendations for members and enterprises in the industry. Enterprises synthesize other sources of information and base on their specific conditions to make decisions in production and business with the best efficiency.

In order to have a lot of reliable market information to provide members, enterprises will need many costs, while the budget of VINACAS is still limited; The Editorial Board of the Periodic information "Hạt Điều" is looking forward to receiving many comments and sponsorship to both introduce the products and the strength of their activities on the Newsletter and contribute to improving the quality of the Newsletter for more and more better respond to the needs of enterprises in the industry.

Very pleased to cooperate and accompany our Members and enterprises. Sincerely thank you !

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"Talk about cashew, think about Vietnam"